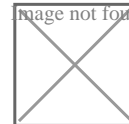


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CUSTOMER FEEDBACK REPORT *for*
Turnstone Custom Homes

REVIEW

David D.
Rehoboth Beach, DE
Nov 01, 2017



Turnstone builds a quality product and we are very pleased with our house.

37395 Oyster House Road
Rehoboth Beach , DE
19971
(302) 227-8876
tchde.com

REVIEW

Bill W.
Selbyville, DE
Dec 20, 2016

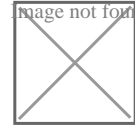


Beautiful house, quality built that met or exceeded all expectations.

GUILDMEMBER SINCE 2014

As a GuildQuality Guildmember, Turnstone Custom Homes relies on our customer surveying to help them deliver an exceptional customer experience.

We have surveyed customers on behalf of Turnstone Custom Homes in Rehoboth Beach, DE; Rehoboth, DE; Lewes, DE; Selbyville, DE; Milton, DE; Dewey Beach, DE; Dagsboro, DE; Bethany Beach, DE; Fenwick, DE; and South Bethany, DE.



CUSTOMER FEEDBACK REPORT *for*
Turnstone Custom Homes

REVIEW

Steve P.
 Rehoboth Beach, DE
 Jul 19, 2016



My experience with Turnstone Custom Homes was unusual in that my interest was not in building a beach home for my family, but rather as a speculative investment for a partnership I manage. I was aware that the property market in Rehoboth and Lewes was strong and sensed an opportunity. Living far from the area, and being very busy with my work, I was not in a position to do the research necessary to make an informed decision. This is where the principals at Turnstone were invaluable. They have the decision support tools in place to quickly evaluate potential investments and the market intelligence to weigh the risks and potential rewards of various locations. I think I was most impressed when Harvey Ryan, the CEO, recommended AGAINST proceeding with the first opportunity that we studied, even though it would mean an immediate construction contract for them. When we did agree on a solid opportunity, the Turnstone people handled all the details while always keeping me informed. The home they designed was an immediate hit with the local Realtors, and the home went under contract about half way through construction, with final settlement happening this week. The partnership earned a strong return on invested capital, with a minimal amount of work required of me. The innovative financial structure we used insured that Turnstone was always incentivized to maximize the returns. I would not hesitate to work with Turnstone again on resort investment opportunities – in fact I have asked them to research other spec home opportunities for me. Steve Petrucci, CPA

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CUSTOMER FEEDBACK REPORT *for* Turnstone Custom Homes

REVIEW
Chris W.
Rehoboth Beach, DE
Aug 06, 2015
★★★★★

The overall process was very satisfying. We're happy with the outcome.

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REVIEW
Joe A.
Milton, DE
Jul 30, 2015
★★★★★

In a time where customer service is nationally going down hill, Turnstone has done a spectacular job about caring for customer needs and trying to fulfill every commitment. They really exceeded my expectations.

REVIEW
Joan B.
Rehoboth Beach, DE
Mar 09, 2015
★★★★★

I just love the service that Turnstone Builders provides! I've had many compliments on this new addition to my home!

REVIEW
Joseph N.
Lewes, DE
Mar 09, 2015
★★★★★

Turnstone Builders is very professional, courteous, and they have the ability to make changes during the project.

REVIEW
Dale L.
Lewes, DE
Oct 07, 2014
★★★★★

Working with Turnstone has been an enjoyable experience which has resulted in two beautiful additions to our home! They are responsible for providing us with our favorite rooms in the house!